

AT&T Announces Teaming Agreement with Silver Spring Networks

Agreement Simplifies 3G Wireless Connectivity for Silver Spring's Solutions for U.S. Electric Utilities

Dallas, Texas, December 8, 2009

AT&T* has announced a teaming agreement with Silver Spring Networks to deliver 3G wireless communication services to Silver Spring's utility customers throughout the U.S. Today's announcement is the latest expansion of AT&T's efforts with smart grid technology in the M2M (machine to machine) communications space.

AT&T's nationwide, high speed, cellular data network allows aggregation of data collection and transport of smart grid information to the Silver Spring's UtilityIQ back-office application suite. AT&T's suite of M2M pricing plans designed specifically for the smart grid market makes this wireless solution an economical choice for utilities.

"We are thrilled to be working with Silver Spring and their growing number of successful deployments, as we continue to expand our smart grid solutions that enable utilities to utilize wireless technology as backhaul for customer data," said Chris Hill, vice president, mobility product management, AT&T Business Solutions. "AT&T is providing utilities with an economically compelling carrier network they can rely on for monitoring energy use and managing consumption."

"This relationship exemplifies Silver Spring's commitment to bring the broadest ecosystem of companies to deliver an open, end-to-end and highly secure IP platform for the utility industry. 3G is capable of supporting portions of a smart grid implementation and we are pleased to team with AT&T," said Judy Lin, chief product officer at Silver Spring.

AT&T offers a range of strategic mobility products and services to the utility industry, including wireless solutions for field service workers, outage detection and remote monitoring. AT&T's dedicated team of industry specialists understands the business process from end to end and translates technical solutions into meaningful business value for customers.

For more information on AT&T's offerings for the utility industry, visit www.att.com/utilities.

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